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"It was the best of times, it was the worst of times, it was the age of wisdom, it was the age of foolishness, it was the epoch of belief, it was the epoch of incredulity, it was the season of Light, it was the season of Darkness, it was the spring of hope, it was the winter of despair, we had everything before us, we had nothing before us."

A Tale of Two Cities, Charles Dickens, 1859

FROM THE EXECUTIVE DIRECTOR

Eugene Leong can be

contacted at

(510) 464-7910 or

by e-mail at

EugeneL@abag.ca.gov.

Ladies and Gentlemen:

Regional unemployment and inflation are low, incomes and consumer confidence are high. The Dow Jones surpasses 7000, as the Bay Area's economic engine creates hundreds of new millionaires and many corporate profits reach new levels. The rich are getting richer and the poor are getting poorer. Welfare reform is the law of the land as federal devolution to the states continues. Prop. 13 (passed in 1978) is joined by Prop. 218 as the latest fiscal constraint on local governments ability to provide public services. Along with unfavorable court rulings and repeated revenue shifts from the State of California, local government responsibilities to provide for the services mandated by law or expected by the public now bear little relationship to the financing for these services.

Against this sober and challenging background, I submit ABAG's proposed 1997-98 Work Program and Budget, including the Proposed Member Dues Schedule, for your consideration. In the following pages, you will find the highlights of ABAG's activities during 1996-97 and our plans for the coming year.

ABAG will continue its dual emphasis on regional planning and services. In a word, however, all of these activities and programs must pass a simple test: relevance (to the region's cities and counties). As planning and economic paradigms shift from federal, state, and local to global, regional, and community, ABAG must likewise adapt. Similarly, as representative democracy increasingly gives way to citizen democracy, ABAG must change. Communication channels must expand, increase, become more inclusive and far reaching.

While many of our projects are carried out independently, increasingly our work involves partnerships with the public, private and non-profit sectors. We value these relationships and will strive to strengthen them to increase the effectiveness of our programs. In the pages that follow, many of these collaborative efforts are acknowledged.

As our member cities and counties have set the example, ABAG strives to operate a lean and efficient organization. Member dues comprise about one sixth of ABAG's overall budget, but they are very important. They are especially needed for new planning or service programs, and to leverage federal and State grants which require local matches. This year I am recommending a two percent increase in the per capita dues, representing less than 90% of last year's Bay Area Consumer Price Index.

In closing, it is gratifying to note the Association's membership is at an all-time high including all nine counties and 97 cities. On behalf of the staff, it is our privilege to serve all of you. We are sincerely and deeply appreciative of the trust and support we receive. And we commit to working diligently for you and with you to sustain the Bay Area as the premier place to live and work.

Respectfully submitted,



Eugene Y. Leong
Executive Director



Charlotte B. Powers, President
City of San Jose Councilmember



Mary V. King, Vice President
Alameda County Supervisor

1996-97 EXECUTIVE BOARD HIGHLIGHTS

The 35-member Executive Board meets bi-monthly throughout the year to provide administrative oversight and set policy direction for the Association's regional planning and service activities. Under the leadership of President Charlotte Powers and Vice President Mary King, the Executive Board tackled several important policy issues in 1996-97.

Junk Guns -- In light of disturbing evidence of the role of "junk guns" or "Saturday Night Specials" in the commission of Bay Area crime, the Executive Board adopted Resolution 11-96 urging member jurisdictions throughout the region to pass local ordinances banning their sale. Junk guns, which are inexpensive, easy to obtain, easily concealable, and made of inferior materials, are three times more likely than any other firearm to be involved in a crime. At the urging of the East Bay Public Safety Corridor Project, the Executive Board also called for the local adoption of ordinances prohibiting home sales of firearms, requiring the installation of trigger locks, and raising sales taxes for businesses which sell firearms. As a result, over 20 local governments have adopted ordinances and many more are contemplating the adoption either alone or in conjunction with neighboring communities.

Earthquake Insurance -- Lack of affordable earthquake insurance led the Executive Board to pass Resolution 12-96 calling for the establishment of an *equitable* California Earthquake Authority to provide insurance to all California homeowners. When the Authority was established by the State Legislature, the Executive Board continued its efforts to ensure the adopted rate structure would be equitable to Bay Area residents through Resolution 17-96, urging the Authority and Insurance Commissioner Chuck Quakenbush to refuse rates based on inconclusive scientific evidence.

Constitutional Revision Commission -- The Executive Board was extremely active in responding to Commission recommendations related to the Constitutional responsibilities of local governments, particularly those that would affect local finances or revenue-raising powers. Although the Legislature failed to act on any of the Commission recommendations, ABAG will continue to work on these important issues. In addition, the Executive Board took positions on a wide variety of State legislative issues (see page 6 for further discussion of ABAG's Legislative agenda).

City-Suburb Interdependence -- At the initiation of ABAG's Administrative Committee, the Executive Board oversaw the development of a staff study on the economic and social interdependence between urban core cities and their surrounding suburban counterparts.

SUBREGIONAL PLANNING

Four subregional planning projects were facilitated by ABAG over the past year. With cosponsorship from the Bay Area Air Quality Management District, these projects are voluntary efforts dedicated to achieving consensus among neighboring jurisdictions on vital development and conservation issues.

Projects are located in the following areas: Solano County, the San Mateo Coast, in Southern Napa County, and along the border between the cities of Oakland and San Leandro. In addition, ABAG offered financial assistance to two other subregions, the East Bay's Tri-Valley and Sonoma County, to implement specific priority projects.

While these subregional strategies differ in many respects, all of them address five issues: urban form, natural resources, transportation, housing, and economic development.

Planners and decisionmakers in these subregions have collaborated to craft strategies that address serious subregional and regional issues. The financial support provided by ABAG allowed the subregions

to engage the services of consultants who were able to devote concentrated time as well as bring an objective perspective to the effort, or to use the funding to cover production expenses related to the products they developed.

The process gives decisionmakers an opportunity to discuss a broad range of issues without the pressures that typically attend negotiations over a specific development or infrastructure project.

While aiding the subregions to craft strategies uniquely suited to their individual circumstances and needs, these projects also allow ABAG to strengthen its role as a facilitator of interjurisdictional coordination.

In 1997-98, to continue the progress that has been made thus far in subregional planning, ABAG will:

- Offer ongoing financial and technical support to facilitate implementation of completed subregional strategies;
- Conduct an outreach program to share the results of the subregional projects with other subregions, and solicit participation in a new round of projects; and
- Distribute a request for proposals to all jurisdictions in the region. Financial and technical support will be offered to two additional subregions.

"The subregional process works in a wonderful dynamic. It's something that people really want to do. They want to work together, they want to get outside of their own parochial boxes and know that what they do relates to their neighbors and they want to do the right thing. By having that mindset going into these complex issues, it enables you to tackle problems that are bigger than your own City Council or Board of Supervisors. It's a very productive and positive process."

*--Sandra Elles, Mayor,
City of Cotati*

*For further information about the
Subregional Planning Process, contact
Gary Binger at (510) 464-7902 or by
e-mail at GaryB@abag.ca.gov.*





EARTHQUAKE PREPAREDNESS

Since 1976, ABAG has provided technical assistance to local governments in the use of earthquake information.

In 1996-97, ABAG continued its work on the impacts of earthquakes on housing by cosponsoring a “charrette” on options for the design and location of temporary housing. The workshop was cosponsored by the East Bay Chapter of the American Institute of Architects and Earthquake Program of the California Governor’s Office of Emergency Services.

In addition, ABAG’s earthquake program completed a major update of land use change from 1990-95. The data is available on diskette, as well as in the 328-page report, *Existing Land Use in 1995: Data for Bay Area Counties and Cities*. The data is used in updating and revising population and employment projections, as well as on models predicting the impacts of earthquakes on housing, businesses and transportation systems.

The most ambitious project for ABAG’s Earthquake Program during 1995-97 has been analyzing the vulnerability of the regional transportation system to future earthquake scenarios. ABAG has been working with Caltrans, local governments, and utilities to develop a plan to speed up recovery of the transportation system after future earthquakes. The results of this effort are expected to be released during the summer of 1997. In 1997-98, ABAG will:

- Complete its work with Caltrans on speeding up the recovery of the regional transportation system. As funding allows, ABAG hopes to work with MTC and others in the “implementation” phase of the project;
- Issue new forms of ground shaking and earthquake hazard maps in the winter of 1997-98; and
- Issue revised liquefaction susceptibility and risk maps in the spring of 1998.

*Damage similar to the
collapse of the Superior
Apartments in the
Northridge earthquake
(shown here) will be
widespread in future Bay
Area earthquakes. ABAG’s
work on housing damage
projections in earthquakes
is being expanded to focus
on associated insurance,
financing and planning
concerns in 1997-98.*

*For more information about ABAG’s Earthquake Preparedness Program,
contact Jeanne Perkins at (510) 464-7934 or e-mail JeanneP@abag.ca.gov.*



Councilmember Jane Bartke (El Cerrito), Chair of ABAG's Legislation and Governmental Organization Committee, welcomes newly-elected Assemblymember Ted Lempert, an L&GO Committee alumnus, to ABAG's 1997 Legislative Reception for Bay Area lawmakers.

LEGISLATIVE ADVOCACY

Through its Legislation and Governmental Organization Committee, ABAG has become a much more active participant in state legislation. In 1996, ABAG advocated changes in state laws related to local housing elements, gun control, the California Environmental Quality Act, earthquake insurance for homeowners, and the structure of the electric utility industry. In 1997-98, ABAG will advocate for:

- The return to local governments of property tax revenues shifted over the last four years by the State;
- Incentives for owners of multi-family housing to invest in earthquake retrofitting of their buildings;
- A one-year extension in requirements to prepare new housing need allocations for the region and for more flexibility in sharing housing resources;
- Financial relief for local governments shouldering the burden of federal welfare reform;
- A statewide ban on the sale of junk guns; and
- Continued funding for construction of the Bay Trail.

HOMELESSNESS INITIATIVE

ABAG is an institutional partner in a HUD-funded Regional Innovative Homelessness Initiative. This is a multi-year regionwide initiative involving nonprofit community-based organizations, local governments, funders, homeless people, and the private sector.

The intent is to provide "state of the art" landmark approaches to solving homelessness. This region received \$7 million from HUD, authorized under the federal McKinney Act as a discretionary program for seeding innovative activity on homelessness. Seven priority areas include:

- Improved delivery of support services to homeless people;
- Increased incomes of people eligible for public benefits;
- Accessible, affordable transportation;
- Job training, development, creation and displacement;
- Expanding community acceptance strategies;
- Developing funding to support services linked to permanent housing; and
- Developing an ongoing, revolving source of funds for housing.

This project is consistent with ABAG's historical activities supporting and advocating housing and homeless issues. This project also ties in with current efforts to support the interests of county and local

For further information about ABAG's Legislative Advocacy Program, contact

Michelle Fadelli at (510) 464-7922 or e-mail MichelleF@abag.ca.gov.

governments as they deal with changes associated with impending federal and state welfare reforms.

ABAG is the link to local governments on this project, serving both as a sounding board for proposed policy reforms, as well as a leader and initiator of policy reforms. ABAG policymakers selected the following three priority areas for their initial focus:

- Development of a permanent Regional Housing Trust Fund;
- Potential impacts of welfare reform (for recipients, local governments, service providers); and
- Overcoming NIMBY sentiment.

In 1997-98, to continue the progress that has been made thus far in the Regional Homelessness Initiative, ABAG will:

- Support the work of eight funded Initiative projects to assist with policy development and project implementation;
- Work with the Regional Planning Committee as the Policy Advisory Council for Initiative to serve as a sounding board for proposed policy reforms and to provide leadership and initiative on policy reforms; and
- Support a regional approach which "marries" successful efforts to expand upon and replicate local or countywide projects to a regional scale.

For more information about the Homelessness Initiative, contact Janet McBride at (510) 464-7955 or e-mail JanetM@abag.ca.gov.

HAZARDOUS WASTE MANAGEMENT

ABAG's Hazardous Waste Management Capacity Allocation Committee was created to develop hazardous waste plans for each of the nine Bay Area counties as required by the Tanner Bill of 1987, and to secure State approval of those plans. The Cal/EPA Department of Toxic Substances Control approved the plans in March 1995.

In 1995-96, with the assistance of a grant from the US EPA, the Committee commenced development of a Green Business Recognition Program, with pilot efforts in Napa and Alameda counties.

In 1996-97, the Committee has been monitoring the pilot programs and working with other counties to implement the program.

During 1996-97, the Committee developed and inaugurated the Certified Unified Program Agency (CUPA) Academy -- a structured series of courses about environmental inspections for local government inspectors/employees. The CUPA Academy was designed to overcome the current lack of formal training for local government environmental inspectors. In 1997-98, the Committee will:

The CUPA Academy will
offer training courses for
local government
employees charged with
the responsibility of
inspecting facilities with
hazardous materials or
responding to hazardous
waste incidents.



- Monitor developments in Napa and Alameda counties and share results with other Bay Area counties;
- Expand the program by seeking grant funding, as a proactive hazardous waste reduction effort;
- Continue to monitor hazardous waste allocation rates in the Bay Area; and
- Refine the CUPA Academy curriculum to better meet the training needs of local government inspectors and to reflect the changing State regulations affecting designated CUPA agencies.

For further information about the Hazardous Waste Management Program, contact Jennifer Krebs at (510) 464-7977 or e-mail JenniferK@abag.ca.gov.

SAN FRANCISCO BAY TRAIL PROJECT

The Bay Trail Project continues to focus its efforts on working with local jurisdictions to complete the planned 400-mile hiking and bicycling trail network around the San Francisco Bay shoreline.

Thanks to a new Bay Trail program, this year has been one of accelerated trail development for local jurisdictions. The Regional Development Program began when ABAG was able to secure \$200,000 from the State. Through a partnership with the California Conservation Corps, the Program offers cities and counties not only funds to construct sections of the Bay Trail, but longer term maintenance and construction

costs at a reduced rate. With the initial \$200,000 State investment, the Bay Trail Project has leveraged \$1.3 million in new development within 10 months.

In an effort to further reduce the barriers for trail development, the Project has initiated and partially funded a Wildlife and Public Access Study. The study is the first of its kind to scientifically study the impact trail users may have on adjacent wildlife. After years of uncertainty and difficulty in aligning and permitting a trail through sensitive habitat, this study will help planners and elected officials determine the best route and design for all types of trails. In 1997-98, ABAG will:

- Provide key support to San Mateo County and the City of Oakland to prepare feasibility studies for the Bay Trail as well as environmental assessments of their locally preferred alternatives;
- Construct three new trail segments in San Pablo, San Leandro and Sunnyvale through the Regional Development Program. ABAG will pursue additional funds for this program;
- Increase visibility through legislative advocacy; events and programs such as BayCycle Criterium, and fifth annual National Trails Day Outdoor Festival; and outreach through a media campaign, internet access, and signage; and
- Develop new trail sections by: expanding the new Regional Development Program; stabilizing and broadening existing revenue sources; providing local technical assistance for Bay Trail Projects, reducing barriers to development; conducting Wildlife and Public Access Study; and assisting local governments in grant writing for trail construction/operation.

Local elected officials celebrate their respective victories in the "World's Shortest Political Race," an annual bicycle race held in conjunction with the Chevron-Bay Trail Criterium, a professional bicycle race conducted each year to raise funds for the construction of the Bay Trail. From left to right are Councilmember Ronald Raab, City of San Ramon; Councilmember Natalie Bayton, City of Oakland; Mayor Nora Davis, City of Emeryville; and Councilmember Carla Woodworth, City of Berkeley.



For more information, contact Jill Keimach at (510)464-7935 or e-mail jillk@abag.ca.gov.

SAN FRANCISCO ESTUARY PROJECT

The San Francisco Estuary Project (SFEP) is implementing the Comprehensive Conservation and Management Plan (CCMP), which was adopted in 1993 as a master plan for protection and improvement of the estuary.

In 1996-97, SFEP conducted a three-day "State of the Estuary" Conference, led workshops to establish CCMP implementation priorities, and issued a tracking report on implementation progress. Priorities include: restoring and protecting wetlands, preventing

pollution and improving regulatory and scientific water quality monitoring, and developing watershed management plans.

In addition, SFEP expanded its Boater Education Program to prevent pollution in California's Santa Monica and San Diego Bays. In 1997-98, SFEP will:

- Continue implementation of the CCMP and write and produce a State of the Estuary Report;
- Organize a national conference for the National Estuary - Report Card to Congress; and
- Assist with public outreach for Wetlands Ecosystem Goals Project and with educational workshops on erosion control.

ECONOMIC AND DEMOGRAPHIC ANALYSIS

Maintaining and forecasting economic, demographic, and land use data for the region is a critical ABAG responsibility. In late 1996, ABAG released **Projections 96**, ABAG's biennial 20-year forecast of growth in the Bay Area. To facilitate use by member agencies and others, data is presented at the local government level. **Projections 96** is heavily used by both public and private sector planners and analysts throughout the region.

In 1997, ABAG disaggregated the results of **Projections 96** for use by transportation and air quality planners. It also conducted a major effort to update the land use potential data that is critical to the forecasting process. Additional emphasis was placed on coordinating the data with other agencies and making the information available on the Internet.

ABAG also held a conference to present its short-term forecast of regional economic activity. In 1997-98, ABAG will:

- Provide **Projections 98** and present its long-term forecasting conference;
- Continue to perform research on topics related to its forecasting work; and
- Offer a series of training classes, in conjunction with the U.S. Census, to teach local planners how to access new forms of data, and use new analytical tools available on the Internet.

*For more information about the San Francisco Estuary Project, contact
Marcia Brockbank at (510) 286-0780 or e-mail MarciaB@abag.ca.gov.*

*For further
information on
Economic and
Demographic
Analysis, contact
Paul Fassinger at
(510) 464-7928
or e-mail
PaulF@abag.ca.gov.*



An architectural rendering of the 400,000 square foot office and parking facility under construction in downtown Oakland for the University of California Office of the President and the Redevelopment Agency of the City of Oakland. The \$40 million project is being financed with tax-exempt bonds issued by the ABAG Finance Authority for Nonprofit Corporations.

ABAG FINANCIAL SERVICES

In the coming fiscal year, ABAG will continue to tailor its financial services programs to respond to the needs of participating members in a rapidly changing municipal finance market. As local governments look to capital market tools to provide essential services and infrastructure requirements, ABAG will continue to provide economical, convenient and secure means to meet these needs. In 1997-98, ABAG will:

- Develop an enhanced structure for **Credit Pooling** - the Agency's long successful program for general fund credits. Offered alongside the traditional Credit Pooling Program, the enhanced pool will provide a more economical means of attaining bond

insurance and lower interest rates for the smaller borrowing needs of member cities and special districts.

- Expand the offerings under **ABAG Leasing** - keep abreast of the resurgence in the tax-exempt leasing market resulting from new requirements for disclosure and the renewed availability of capital from primary leasing companies. This program offers competitive bidding of lease rates, standardized documentation and an economical source for funding smaller projects and equipment.
- Offer a new pooled loan program to non-profit housing developers through the expanded activities of the **ABAG Finance Authority for Nonprofit Corporations** complementing the Finance Authority's continuing services to hospitals, clinics, and other voluntary healthcare providers.
- Issue short-term capital financing to provide liquidity and credit stability for the Agency's expanding constellation of member service programs including its new energy purchasing programs.
- Continue its various offerings under: **The California Redevelopment Agency Pool** - the Agency's industry leading tax-allocation bond product; the **SABRS** pooled assessment bond program; and the more recently developed **ABAG Industrial Development Bond Program**.

All of these Financial Services programs are promoted through the department's continuing member outreach program. Financing volume anticipated for next fiscal year will carry the Agency's total principal amount of tax-exempt debt issued to over \$1 billion.

For more information on ABAG Financial Services, call Clarke Howatt at (510) 464-7932, or e-mail ClarkeH@abag.ca.gov.

abagOnline

abagOnline was created in 1994 to help local governments establish an Internet presence and to start using the Internet as a new medium of communications with citizens. The **abagOnline** program had been partially supported by a grant from the U.S. Department of Commerce through June 1996.

Currently, more than 80 cities, counties and special districts have established information pages on the World Wide Web, accessible through **abagOnline**. Nearly 100 public libraries provide ready access to **abagOnline**. Twenty-four local governments use ABAG's computer hosting services and avoid initial capital outlays associated with publishing information on the Internet. **abagOnline** features include: a directory of all Bay Area governments with an Internet presence; earthquake hazard information; contracting and employment opportunities; maps of the San Francisco Bay Trail; and information resources on the Telecommunications Act of 1996, welfare reform, utility deregulation and financing programs. Member governments have added city maps, online construction permit applications, reporting of infrastructure problems, city budgets and departmental programs, and debates about state ballot issues. In 1997-98, ABAG will:

- Expand the number of public agencies using ABAG's computer hosting services;
- Work with Smart Valley to develop new local government applications on the Internet; and
- Expand training of local government employees in Internet technology.

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: For further information about abagOnline, contact:
: Terry Bursztynsky at (510) 464-7951 or e-mail
: TerryB@abag.ca.gov.
:

WORKERS' COMPENSATION

The Workers' Compensation program has had a challenging twelve months. In 1995 the State "deregulated" minimum pricing for Workers' Compensation coverage, which led to a decline of Workers' Compensation insurance prices by as much as fifty percent. It has taken some time for this change to impact the self-insured sector, but keen competition is now being felt.

As financial resources have tightened in the public sector, many ABAG members have been weighing the control and flexibility afforded by self-insurance in a program like ABAG's against potential monetary savings for two or three years. Several ABAG clients have gone to insurance coverage.

However, Workers' Compensation has a history of cyclical swings like this from insured coverage to self-insurance. ABAG is committed to waiting out the cycle and will continue to give members the best service possible.

In 1996, continuing efforts to cut medical costs resulted in a 23 percent reduction in billed medical charges. In 1997, the inclusion of chiropractic care management should increase medical fee savings.

The careful monitoring of cases and a close working relationship with one of the members resulted in the discovery, arrest and charge of an injured worker for felony Workers' Compensation fraud.

In addition, the Workers' Compensation Web site continues to be popular. Created in 1995, the site averages 10 questions per week, mainly from injured

For more information on

Workers' Compensation,

call Julie Carroll at

(510) 464-7940 or e-mail

JulieC@abag.ca.gov.

workers who are confused about the benefits due them. Most questions pertain to California, but questions have come from many states and several countries. In 1997-98, the Workers' Compensation program will:

- Continue to emphasize individualized service to our members; and
- Sponsor, in cooperation with ABAG PLAN Corporation, and the ABAG Training Center, a number of training courses ranging from the Americans with Disabilities Act (ADA) to ergonomics and risk management.

"WHAT IS THE OVERARCHING REFORM THAT WE WANT? WE WANT A BUYER'S MARKET. WE WANT COMPETITION OF SELLERS COMING TO THE STATE OF CALIFORNIA AND SELLING ENERGY. WE WANT THAT COMPETITION TO BE OPEN, TRANSPARENT, AND IN SUNSHINE. AND THAT IS EXACTLY WHAT THE CPUC AND THE LEGISLATURE HAVE MOVED TO PRODUCE."

William Daniel Fessler, California Public Utilities Commissioner, addressing over 100 local government officials at ABAG's second annual Power Conference in September 1996.

POWER PURCHASING POOL

The Power Purchasing Pool is ABAG's newest service program. In early 1996, the Pool successfully established the first natural gas purchasing aggregation for local governments in California. The Pool currently purchases natural gas for 31 local governments.

In the fiscal year 1996-97, the Pool focused most of its effort on educating members about new options under the soon-to-be deregulated electricity market and creating an electricity purchasing program for local governments. Educational efforts included individual meetings, a day-long conference in September, two-half day training sessions in February and a new bi-monthly newsletter, **Power Matters**. In November, ABAG released an RFP for Power Supply on behalf of 130 local governments in Northern California and is currently in the process of selecting power suppliers and service providers for the Pool. In the spring and summer of 1997, the Power Pool will sign up local government participants and establish the Pool's financial structure, legal rules, and administrative procedures. On January 1, 1998, actual power transmission to Pool participants through the ABAG program should commence.

In 1997-98, ABAG will:

- Offer interested local governments a comprehensive electricity purchasing program;
- Assist members joining the program in the financing and installation of metering technology;
- Establish a new joint powers agency for the Power Purchasing Pool; and
- Issue RFP and award contract for 1997-98 natural gas supply.

For further information about the Power

Purchasing Pool, contact Patricia Spangler at

(510) 464-7933 or e-mail PatriciaS@abag.ca.gov.



ABAG PLAN CORPORATION has the nation's first mobile police training units. Four computerized driving simulators were installed in a custom-designed 48 foot tractor-trailer rig. In addition, the mobile training center includes a laser-activated simulated firearms weapon training system, which is used to test and refine an officer's judgment during life threatening arrest situations. Both virtual reality systems can record an officer's reaction and judgment for later analysis and critique.

ABAG PLAN CORPORATION

ABAG PLAN Corporation celebrated its tenth anniversary as the largest municipal excess insurance pool for local governments in the Bay Area. ABAG's insurance pool continues to offer local governments affordable insurance for general liability, property, and public official bond coverage.

ABAG provides general administration of the pool which includes portfolio management, claims adjustment, risk management, loss prevention and police training services.

In fiscal year 1996-97, PLAN's total financial assets grew to \$29 million and equity rebates of \$1.5 million were returned to members for practicing excellent risk management. In addition, PLAN obtained certification by California Peace Officers Standards and Training (POST) Commission for its Police Mobile Driver Training Unit, which trained 1,300 police officers in both pursuit driving and use of firearms. In 1997-98, PLAN proposes to:

- Return \$3.4 million in equity to members for controlling losses;
- Increase financial assets to \$30 million; and
- Complete police officer training for 1,000 in driving and firearms use.

For more information on ABAG
PLAN Corporation contact:
Albert Fierro at (510) 464-7969
or e-mail AlbertF@abag.ca.gov.



The ABAG Training Center has been offering quality educational programs since 1979. At HAZMACON, our training seminars target both the businesses facing environmental regulations and the practicing professional seeking to upgrade skills in environmental technology. Training seminars are designed to teach a defined curriculum in a specific technical discipline or regulatory arena. Participants in training seminars will receive Continuing Education Credits.

TRAINING CENTER

The ABAG Training Center has offered specialized courses for local government employees since 1979. These courses addressed hazardous materials, environmental management, planning and land use, earthquake risk reduction, utility management, liability issues, Internet opportunities, and financial planning.

Reflecting the trend toward increasing globalization, ABAG also offered training courses for government officials abroad. In 1996, training courses were conducted in Taiwan (on construction mitigation) and in Mexico City (a series on public management). In 1997-98, the ABAG Training Center will:

- Conduct over 70 training seminars emphasizing technical training on the environment, worker safety, liability and the Internet; and
- Investigate expanding its international training efforts in Asia, Latin America, and Eastern Europe.

For further information about the Training Center, contact Terry Bursztynsky at (510) 464-7951 or e-mail TerryB@abag.ca.gov.

ABAG LIFE INSURANCE PROGRAM

Since 1993-94, ABAG has been offering members an employer-paid Life and Accidental Death and Dismemberment (AD&D) insurance. This program guarantees savings of at least 10 percent over current basic life rates. The resulting savings may range from a few hundred dollars to hundreds of thousands of dollars, depending on the size of the jurisdiction. This program is underwritten by AIG Life.

In addition, employee-paid supplemental life insurance is also available, featuring: up to \$250,000 in coverage, no medical evidence of insurability requirement, spousal coverage, low premium rates, and living benefit option. This program is underwritten by ITT/Hartford. Sedgwick Noble Lowndes is the broker for both programs.

In 1997-98, ABAG will continue to offer these life insurance programs and look for ways to save personnel costs for members.

For more information about the ABAG Life Insurance Program, contact Joseph Chan at (510) 464-7944 or e-mail JosephC@abag.ca.gov.

COMMUNICATIONS

ABAG is constantly upgrading the way it communicates in order to reflect the information revolution occurring around us. The rapid expansion of the Internet has made abagOnline, the Association's presence on the World Wide Web, a useful tool for disseminating information for and about local governments. Every day, abagOnline logs 5 to 6 thousand visitors, some of whom use ABAG's

secured server to order publications and register for conferences and training classes.

ABAG's CD-ROM version of the 1995 **On Shaky Ground** report was widely distributed in 1996, proving a successful and creative method for distributing important earthquake information. In addition, the ABAG Executive Board meetings have been videotaped for distribution to local cable television stations.

MINORITY- AND WOMEN-OWNED BUSINESSES

Forty businesses owned by Asians, Blacks, Hispanics, and women shared over \$800,000 of ABAG business in 1996, constituting forty-seven percent of ABAG's business with outside vendors. ABAG will continue to create contracting possibilities while maintaining its own requirements for excellence in these goods and services.

NATIONAL AWARDS

ABAG was recognized by two national organizations. The National Association of Regional Councils awarded ABAG a Meritorious Achievement Award for **abagOnline**. The American Planning Association honored ABAG's new **subregional planning process** by awarding the Association the 1996 Award for Outstanding Effort for Furthering Intergovernmental Planning and Coordination.

SUMMER INTERNSHIP PROGRAM

In 1996-97, ABAG created a Summer Internship Program for continuing undergraduate and graduate students. In its first year, the Program brought ten interns from universities in California and around the nation to ABAG to assist in a wide variety of project specific work.

Two high school students were hired as summer interns through the City of Oakland's summer employment program for disadvantaged youths. In addition, through a local project providing services to the homeless, ABAG was able to identify and hire a recent homeless resident for a clerical position.

Summer Interns brought a
wealth of new ideas and
enthusiasm to ABAG over
the summer of 1996 as
they worked on special
projects related to city-
suburban interdependence,
telecommunications,
abagOnline, and power
purchasing.

photo #11
to follow

PROPOSED ABAG OPERATING BUDGET -- BY PROGRAM FISCAL YEAR 1997-98

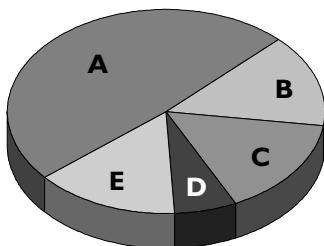
EXPENSES BY PROGRAM AREA		REVENUE SOURCES					
	Total Expenses	Federal Contracts	State Contracts	Other Contracts	Services Programs	Member-ship Dues	Total Revenues
REGIONAL PLANNING							
Data and Analysis	618,311	350,848		267,463			618,311
Planning Services	606,067	343,901		262,166			606,067
Bay Trail Implement.	380,000			320,000		60,000	380,000
San Francisco Estuary	643,000	210,000	380,000	35,000		18,000	643,000
Earthquake Mitigation	147,105	112,105		25,000		10,000	147,105
Haz Waste MOU Committee	60,000			57,000		3,000	60,000
Subtotal	2,454,483	1,016,854	380,000	966,629	0	91,000	2,454,483
TRAINING							
Training Center	89,000				81,000	8,000	89,000
HAZMACON	198,000				180,000	18,000	198,000
Conference Services	22,000				20,000	2,000	22,000
Envir. Training	110,000	100,000				10,000	110,000
Subtotal	419,000	100,000	0	0	281,000	38,000	419,000
OTHER SERVICE PROGRAMS							
abagOnline	77,000				70,000	7,000	77,000
Power Purchasing Pool	150,000				100,000	50,000	150,000
Data Center/Publications	154,000				140,000	14,000	154,000
CA Office of Emergency Services	92,000		80,000			12,000	92,000
Financial Services	320,000				290,000	30,000	320,000
ABAG PLAN Corp.	1,320,000				1,300,000	20,000	1,320,000
Workers' Compensation	1,175,000				1,155,000	20,000	1,175,000
Subtotal	3,288,000	0	80,000	0	3,055,000	153,000	3,288,000
INTERGOV. COORDINATION							
Public Affairs	325,000			25,000		300,000	325,000
Intergov. Coordination	125,000			83,411		41,589	125,000
Legislation	100,000					100,000	100,000
Subtotal	550,000	0	0	108,411	0	441,589	550,000
AGENCY ADMINISTRATION							
	483,567				163,864	336,237	500,101
Total	7,195,050	1,116,854	460,000	1,075,040	3,499,864	1,059,826	7,211,584

PROPOSED 1997-98 BUDGET -- REVENUES

REVENUES	1994-95 ACTUAL	1995-96 ACTUAL	1996-97 ESTIMATED	1997-98 PROPOSED
FEDERAL CONTRACTS				
EPA - SFEP	238,994	388,454	354,131	210,000
EPA - Envir. Training	0	0	70,000	100,000
EPA - Green Business	0	114,688	107,788	110,268
MTC - FTA	114,390	566,205	554,667	584,481
MTC - FHWA	576,341	42,229	0	0
NSF	138,354	68,737	73,348	75,000
USGS	38,826	0	37,895	37,105
NTIA	144,639	254,313	0	0
Subtotal	1,251,543	1,434,626	1,197,829	1,116,854
STATE CONTRACTS				
BAREPP (OES)	118,401	89,568	80,000	80,000
ISTEA/Caltrans	0	91,298	107,737	0
DHS	62,145	0	0	0
DBW	91,233	59,101	44,621	25,000
SWRCB	104,464	93,102	350,273	355,000
Subtotal	376,243	333,069	582,631	460,000
OTHER CONTRACTS				
MTC - TDA	535,055	542,961	607,657	638,040
MTC - Bay Trail	158,586	158,019	324,186	320,000
Haz Waste MOU Committee	57,756	57,012	57,000	57,000
Earthquake/Haz Mat	136,372	75,927	25,000	25,000
BAAQMD	100,483	93,232	79,911	0
Envir. Training—ROC	30,715	173,666	0	0
Pollution Prevention	0	16,810	35,000	35,000
Private Sector Foundations	825	0	0	0
Subtotal	1,019,791	1,117,627	1,128,754	1,075,040
SERVICE PROGRAMS				
Data Center	69,385	98,388	50,000	100,000
Publications	42,778	52,215	40,000	40,000
Training	80,473	81,060	81,000	81,000
HAZMACON	500,713	151,633	179,950	180,000
Financial Services	125,249	157,044	274,000	290,000
Workers Comp	1,324,986	1,114,234	1,155,000	1,155,000
ABAG PLAN Corp.	990,723	1,052,215	1,147,260	1,300,000
abagOnline Fees	1,599	36,738	50,000	70,000
Power Purchasing Pool	0	817	8,000	100,000
Conference Services	62,726	107,721	16,364	20,000
Other	113,790	116,622	182,864	163,864
Subtotal	3,312,422	2,968,687	3,184,438	3,499,864
MEMBERSHIP DUES				
ABAG Dues (local and cooperating)	979,421	1,007,126	1,035,835	1,059,826
Total Revenues	6,939,421	6,861,135	7,129,487	7,211,584

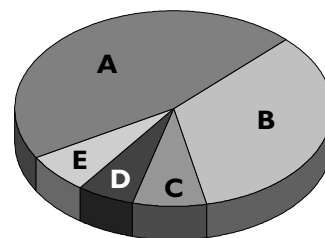
1997-98 BUDGET HIGHLIGHTS

REVENUE SOURCES



A. Service Programs	\$ 3,499,864
B. Local Government Dues	1 059 826
C. Federal Contracts	1,116,854
D. State Contracts	460,000
E. Other Contracts	1,075,040
Total Revenues:	\$ 7,211,584

EXPENDITURES BY PROGRAM



A. Service Programs (excluding Training)	\$ 3,288,000
B. Regional Planning	2,454,483
C. Intergovernmental Coordination	550,000
D. Training Services	419,000
E. Agency Administration	483,567
Total Expenditures:	\$ 7,195,050

PROPOSED 1997-98 BUDGET -- EXPENDITURES

	1994-95 ACTUAL	1995-96 ACTUAL	1996-97 ESTIMATED	1997-98 PROPOSED
Salaries and benefits	4,168,416	4,331,002	4,364,000	4,395,000
Consultants and sub-contractors	615,152	681,125	821,681	808,500
Equipment and supplies	129,203	194,587	200,000	200,000
Outside printing	249,767	205,758	200,000	200,000
Conference facilities	349,206	104,356	100,000	100,000
Depreciation	319,836	332,830	420,000	420,000
Interest	127,876	128,441	176,250	216,250
Building maintenance	183,949	166,638	180,000	190,000
Utilities	36,648	30,636	40,000	40,000
Insurance	119,866	60,435	68,000	68,000
Postage	88,361	110,401	140,000	140,000
Telephone	69,298	56,500	60,000	60,000
Audits	38,131	37,065	40,000	40,000
Board/committee per diem	35,605	42,575	43,000	43,000
Other	349,027	281,102	272,882	274,300
Increase (decrease) in general reserves	59,079	97,684	3,674	16,534
Total Expenses & Change in General Reserves	6,939,421	6,861,135	7,129,487	7,211,584

PROPOSED 1997-98 MEMBER DUES

* A dues increase
of 2% is proposed
for 1997-98.

Population	Proposed	
	1996-97	1997-98
First 50,000	0.12078	0.12320
Second 50,000	0.11443	0.11672
Next 100,000	0.07840	0.07997
Remaining Pop.	0.05615	0.05728

JURISDICTION	POPULATION 1/1/96	1996-97 ADOPTED DUES	1997-98 PROPOSED DUES*
COUNTY OF ALAMEDA	1,356,100	\$85,203	\$86,511
Alameda	78,300	\$9,669	\$9,763
Albany	17,100	\$2,390	\$2,407
Berkeley	104,700	\$12,523	\$12,672
Dublin	26,250	\$3,513	\$3,534
Emeryville	6,450	\$1,085	\$1,095
Fremont	187,900	\$18,929	\$19,325
Hayward	122,200	\$13,895	\$14,071
Livermore	65,400	\$8,033	\$8,257
Newark	40,000	\$5,162	\$5,228
Oakland	383,900	\$30,391	\$30,826
Piedmont	11,150	\$1,665	\$1,674
Pleasanton	57,800	\$7,175	\$7,370
San Leandro	71,500	\$8,891	\$8,969
Union City	58,300	\$7,312	\$7,429
COUNTY OF CONTRA COSTA	870,700	\$58,277	\$58,709
Antioch	74,800	\$9,188	\$9,355
Brentwood	13,200	\$1,731	\$1,926
Clayton	9,400	\$1,381	\$1,458
Concord	111,800	\$13,197	\$13,240
Danville	37,050	\$4,715	\$4,865
El Cerrito	23,250	\$3,175	\$3,164
Hercules	18,800	\$2,601	\$2,616
Martinez	35,150	\$4,636	\$4,630
Moraga	16,300	\$2,311	\$2,308
Orinda	16,850	\$2,384	\$2,376
Pinole	18,100	\$2,423	\$2,530
Pittsburg	50,400	\$6,522	\$6,507
Richmond	90,900	\$11,260	\$11,234
San Pablo	25,950	\$3,513	\$3,497
San Ramon	40,650	\$5,240	\$5,308
Walnut Creek	62,000	\$7,873	\$7,861
COUNTY OF MARIN	239,500	\$22,456	\$22,556
Belvedere	2,250	\$578	\$577
Corte Madera	8,600	\$1,357	\$1,360
Fairfax	7,025	\$1,167	\$1,165
Larkspur	11,600	\$1,731	\$1,729
Mill Valley	13,750	\$1,991	\$1,994
Novato	46,500	\$6,224	\$6,029
Ross	2,240	\$575	\$576
San Rafael	52,400	\$6,705	\$6,740
Sausalito	7,650	\$1,242	\$1,242
Tiburon	8,400	\$1,327	\$1,335
COUNTY OF NAPA	119,000	\$13,676	\$13,815
American Canyon	8,900	\$1,381	\$1,396
Calistoga	4,710	\$880	\$880
Napa	66,900	\$8,376	\$8,433
St. Helena	5,575	\$988	\$987
Yountville	3,460	\$723	\$726
CITY & COUNTY OF SAN FRANCISCO			
County	755,300	\$51,308	\$52,099
City		\$51,308	\$52,099

PROPOSED 1997-98 MEMBER DUES

JURISDICTION	POPULATION 1/1/96	1996-97 ADOPTED DUES	1997-98 PROPOSED DUES*
COUNTY OF SAN MATEO	691,500	\$47,703	\$48,445
Atherton	7,300	\$1,188	\$1,199
Belmont	24,950	\$3,332	\$3,374
Brisbane	3,120	\$680	\$684
Burlingame	28,100	\$3,724	\$3,762
Colma	1,230	\$450	\$452
Daly City	99,500	\$12,015	\$12,237
East Palo Alto	24,800	\$3,326	\$3,355
Foster City	29,300	\$3,863	\$3,910
Half Moon Bay	10,600	\$1,574	\$1,606
Hillsborough	11,200	\$1,665	\$1,680
Menlo Park	30,200	\$3,978	\$4,021
Millbrae	21,250	\$2,891	\$2,918
Pacifica	39,150	\$5,035	\$5,123
Portola Valley	4,410	\$835	\$843
Redwood City	71,800	\$8,822	\$9,004
San Bruno	40,450	\$5,234	\$5,283
San Carlos	27,800	\$3,688	\$3,725
San Mateo	91,200	\$11,145	\$11,269
S. San Francisco	57,000	\$7,175	\$7,277
Woodside	5,375	\$952	\$962
COUNTY OF SANTA CLARA	1,612,300	\$98,949	\$101,186
Campbell	38,250	\$4,920	\$5,012
Cupertino	43,650	\$5,554	\$5,678
Gilroy	34,000	\$4,352	\$4,489
Los Altos	27,300	\$3,585	\$3,663
Los Altos Hills	7,800	\$1,239	\$1,261
Los Gatos	28,950	\$3,803	\$3,867
Milpitas	59,700	\$7,426	\$7,592
Monte Sereno	3,280	\$694	\$704
Morgan Hill	27,950	\$3,579	\$3,743
Mountain View	71,300	\$8,799	\$8,946
Palo Alto	58,500	\$7,323	\$7,452
San Jose	849,400	\$56,177	\$57,489
Santa Clara	98,000	\$11,855	\$12,062
Saratoga	29,600	\$3,875	\$3,947
Sunnyvale	126,100	\$14,099	\$14,383
COUNTY OF SOLANO	373,100	\$29,874	\$30,208
Benicia	27,200	\$3,658	\$3,651
Dixon	13,100	\$1,852	\$1,914
Fairfield	86,900	\$10,653	\$10,767
Rio Vista	3,660	\$752	\$751
Suisun City	25,500	\$3,398	\$3,442
Vacaville	84,200	\$10,298	\$10,452
Vallejo	112,300	\$13,213	\$13,279
COUNTY OF SONOMA	421,500	\$32,940	\$32,980
Cloverdale	5,475	\$976	\$975
Cotati	6,500	\$1,112	\$1,101
Healdsburg	9,575	\$1,484	\$1,480
Petaluma	47,700	\$6,164	\$6,177
Rohnert Park	38,350	\$5,035	\$5,025
Santa Rosa	125,700	\$14,279	\$14,351
Sebastopol	7,525	\$1,236	\$1,227
Sonoma	8,750	\$1,378	\$1,378
Windsor	18,750	\$2,583	\$2,610
TOTALS		\$1,036,646	\$1,050,826